



Prudential

24 Hour Real Estate

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Frequently Asked Questions

About The Real Estate Exam!

Q. How do I get a real estate salesperson's license?

A. If you want a California license, you will need to take an approved Real Estate Principles course and pass the state examination. In order to obtain the Real Estate Salesperson's License, one must first complete a college level Real Estate Principles Course. Most Principles courses offered by colleges would qualify. The course taught here at Prudential 24 Hour Real Estate meets all State requirements. After completing the principles course, the applicant must pass a 150 questions, multiple choice test, with a score of 70% or better. Within 18 months of obtaining the license, the licensee must take two additional college level courses, unless the licensee meets the exception discussed below. The licensee can choose from any two of the following subjects:

- Real Estate Practice **(Now Mandatory! Choose R.E. Practice & one other course)*
- Real Estate Appraisal
- Real Estate Property Management
- Real Estate Finance
- Real Estate Economics
- Legal Aspects of Real Estate
- Real Estate Office Administration
- General Accounting
- Business Law, Escrows and Mortgage Loan Brokering and Lending.

EXCEPTIONS: If the licensee has taken two of the above courses in college prior to taking the Real Estate Principles Course, the licensee can submit evidence of completion of these courses with his or her initial license application and the 18-month requirement will be considered to be met. Also, a person who is a member of the bar of any state or who is a graduate of a law school recognized by the California State Bar will not be required to meet these course requirements.

Q. What is the state exam like?

A. The California salesperson's exam consists of 150 multiple-choice questions. It is a paper and pencil test, not on any computer system. The applicant is given 3 1/4 hours to complete the examination. A passing score is 70% or better, which works out to a minimum of 105 correct answers.

When either test is administered, the applicant is given a phone number to call within 72-96 hours later to learn about their test results. Written confirmation is usually received within a week or so.

Q. What if I have already taken a Real Estate Principles Course?

A. If you took a full-semester (or equivalent) Real Estate Principles Course in college, no matter how long ago, or a Real Estate Principles Course from a private vocational school in California after 1986, you are qualified to take the California state examination. Obtain an application for the state exam and include either a grade card, transcript, or certificate of completion as proof, and you will be issued a test date. You might consider purchasing the EXAM REVIEW COURSE to prepare for the state exam. Applications for the state exam can be obtained from the Department of Real Estate at (916) 227-0931, California Department of Real Estate Website, www.dre.ca.gov or call our Prudential 24 Hour School office for more information at (562) 861-7257, or e-mail us at: school@Prudential24Hours.com